

Nordimpianti System Srl, 66100 Chieti (CH), Italy

New purchase contracts confirm presence in the Brazilian market

The Brazilian market is growing fast and has lots of potential. It represents a bridge between North and South America. Its importance commercially attracts international investment and Nordimpianti has an important role to play in terms of offering quality and experience to a country which is in continuous development.



Nordimpianti's first installation in Brazil was in the year 2000 in the city of Fortaleza.

Nordimpianti embodies Italian expertise characterised by the "Made in Italy" logo and offers solutions for supplying machinery and complete production plant for the manufacture of pre-stressed concrete elements.

The company is one of the most important businesses in this sector at an international level. With over 30 years of experience

Nordimpianti's casting machines (Slip-former and Extruder Systems) can produce a wide range of products such as vineyard posts, T beams, lintels, Inverted Double T panels, U-Panels, up to the large 1m double T panel and hollow core slabs used for the most demanding construction applications. The company started its activity in 1974 but it was in the 1980's that the company,

thanks to an enterprising and ambitious team began look for new challenges and began to create a network of local commercial partners in order to export its technology to all of Europe and all over the world. Today the company is active in many different countries, in Europe, Russia, India, Ukraine, Saudi Arabia, Iran, Libya, UAE and the emerging markets like Burkina Faso and Ghana, which have led Nordimpianti to constantly to invest and increase its business.

Initial contact

As the construction markets in Central and South America have expanded Nordimpianti has kept pace with this growth recognising that these are very important markets for Nordimpianti's business. The first machines supplied to Central and South America were in the 1980's in Venezuela, Costa Rica and Argentina. Recently Brazil has experienced strong growth in this sector not least because of the star construction projects for the football world cup finals of 2014 and for the Olympics to be held in 2016. To supply the infrastructure for these international showpiece events Brazil has looked for companies that can supply the best plant and equipment.

Nordimpianti has always paid a lot of attention to the Brazilian market and in the



An application example of hollow core slabs for walls.



The old Extruder during the casting phase.



Why Nordimpianti

We are one of the world's leading suppliers of machinery and complete production plant for the manufacture of pre-stressed concrete elements.

With NORDIMPIANTI's casting machines (Extruder and Slipformer systems) you can produce a wide range of pre-stressed concrete elements such as hollow core slabs for flooring and walls systems, vineyard posts, lintels, inverted T-beams, pre-stressed and solid slabs, U-Panels, and large 1m high hollow core slabs used for the most demanding construction applications.

The company gives you the benefits of 40 years of international **Concrete Experience** to develop Tailored solutions that help our customers maximize their own business.

Extruder and Slipformer technologies
THE BEST QUALITY CASTING MACHINES AVAILABLE



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nordimpianti



Concrete Experience

Exb6u6UC6



Internal View of the hollow core slab production area.

In the last few years the company has intensified the selling of its products working closely with Mr. Manuel Da Silva, Sales Export Manager for Central and South America. Mr. Da Silva is an engineer with over 20 years experience in precast and prestressed products and has coordinated different projects in Portugal, Angola and Spain. Since 2010 he has represented Nordimpianti both at a commercial level and as a frontline hands-on technical support for Nordimpianti's customers.

This winning combination led to Nordimpianti signing two major contracts in 2011 with two main Brazilian companies Prefab and Tatu Premoldados both based in the region of Sao Paulo.

Prefab

Prefab is a dynamic company located 100 km from Sao Paulo city. Its precast element production started in 1985 and its production mainly consists of light Omega panels for roof coverings and 150, 200 and 265 mm high hollow core slabs. The 150 and

200 mm hollow core slabs are mostly configured as wall panels and are widely used in the market because of their ease of use and their minimum production costs with respect to other precast facade systems.

Nordimpianti and Prefab met in 2010 during the Concrete Show exhibition in Sao Paulo. Prefab were looking to modernize their old Extruder machines.

Nordimpianti will supply three new Extruder series Evo e120 casting machines especially designed for the Brazilian market where 1.250 mm is the standard width and having an element cross section optimised for the technical performance and weight of the element.

Tatu Premoldados

Nordimpianti passed a further milestone with an order placed by the well established company Tatu Premoldados. Tatu is based in the city of Limeira and has been in production since 1977. From two different production plants T-beams and hollow core slabs up to 400 mm high are manufactured.



Company Directors from Tatu visit Nordimpianti's headquarter in Italy.



Members of the ABCIC association at Italprefabbricati's Headquarter in Atri.

leap forward in Nordimpianti's presence in Central and South America and in particular Brazil where the opportunity for future investment looks very promising.

The company, which is located 150 km from Sao Paulo city, has been operating in a growing market and it has invested new technology to raise production output whilst maintaining and even improving the quality of the finished concrete elements. Nordimpianti is helping to achieve these goals.

The agreement for the supply of machinery and the purchase contract were signed during the International SAIE 2011 exhibition in Bologna Italy, to the great satisfaction of both companies.

Nordimpianti will supply new machines for the production of pre-stressed T-beams and hollow core slabs. For the production of T-beams Nordimpianti will supply not only the Slipformer casting machine but also a new automatic Cutting saw combined with a plotter for marking the concrete elements. For the production of hollow core slabs three EVO e120 Extruders will be supplied with the capability of producing elements with heights of 150, 200, 265 and 300 mm.

At the International SAIE 2011 exhibition, Nordimpianti, with the collaboration of the ICCX-organizers (International Concrete Conference & Exhibition) had the pleasure of receiving a visit from the Brazilian precasters association (ABCIC) and a group of delegates of more than 10 companies working in the precast field in Brazil.

During the meeting Nordimpianti had the chance to show visitors the company's headquarters in Chieti and the company Italprefabbricati in Atri who since 1964 have represented a reference point of high standards for precast elements and pre-stressed hollow core slabs supply.

Future prospects

Nordimpianti's success is based on a strong philosophy of putting the client first and to offer high quality products and services. These two new contracts represent a great

FURTHER INFORMATION



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